

## Message Text

UNCLASSIFIED

PAGE 01 BONN 07699 041522Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
-----050151Z 127899 /72

R 041513Z MAY 77  
FM AMEMBASSY BONN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 7971  
USMISSION USBERLIN  
AMCONSUL DUSSELDORF  
AMCONSUL HAMBURG  
AMCONSUL MUNICH  
AMCONSUL STUTTGART

UNCLAS BONN 07699

E.O. 11652: N/A  
TAGS: BEXP, GW  
SUBJECT: ADS REQUEST - INTERMODAL SALES, INC.,  
NEW YORK, N.Y.

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE  
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

BEROLINA REINIGUNG  
LIETZENSEE UFER 8  
1000 BERLIN 19, GERMANY  
CONTACT: MR. KUCHLING, PURCHASING MANAGER  
PHONE: 030 - 306 52 06  
COMMENT: COMPANY, MAJOR BERLIN DISTRIBUTOR OF SAND-  
BLASTING EQUIPMENT, WOULD WELCOME DIRECT CONTACTS WITH  
US FIRM. LOCAL MARKET HAS BEEN STEADILY EXPANDING  
DURING RECENT YEARS.

HANS WILMS GMBH & CO.  
POSTFACH 93  
ERFTSTR. 34  
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4050 MOENCHENGLADBACH  
CONTACT: MR. WILMS, WHO IS TRAVELLING IN THE US  
(LEFT 4/26) AND INTENDS TO VISIT US FIRM FOR MORE  
DETAILS. HE IS INTERESTED IN THE PORTABLE WATER SAND-  
BLASTING EQUIPMENT. WILMS IS AN IMPORTER/SALES AGENT  
WORKING FOR SEVERAL US MANUFACTURERS OF HIGH PRESSURE  
CLEANERS, OIL HEATER/BURNERS, ETC; ESTABLISHED

1922, EMPLOYS 100 INCL. 25 IN SALES. FINANCIAL REF:  
DRESDNER BANK AND STADTSPARKASSE BOTH IN RHEYDT, AND  
BANK FUER GEMEINWIRTSCHAFT, MOENCHENGLADBACH.

JULIUS ROLLER & CO.  
OHLECKERRING 14  
2000 HAMBURG 62  
CONTACT: MR. GUENTHER ENCKE  
PHONE: 040 - 531 10 81  
COMMENT: COMPANY IS WHOLESALER AND DISTRIBUTOR OF  
TECHNICAL EQUIPMENT ESPECIALLY SANDBLASTING EQUIPMENT.

DIPL.KFM. LOTHAR FRITZ MAYA  
INTERNATIONALER HANDEL  
SAEUGLINSTRASSE 9  
8000 MUENCHEN 21  
COMMENT: FIRM ESTABLISHED IN 1976, ACTS AS DISTRIBUTOR  
SPEC. MACHINE AND SUPPLIES ETC. TWO PERSONS ARE EMPLOYED  
PLUS SEVERAL COMMISSION AGENTS. MR. MAYA WANTS MORE  
DETAILED INFORMATION AND PRICE LIST.

FRIEDRICH GOLDMANN KG  
POSTFACH 5 # 6  
6800 MANNHEIM-FRIEDRICHSFELD  
PHONE: 0621 - 47 12 35  
CONTACT: MR. GOLDMANN  
COMMENT: COMPANY IS MANUFACTURER OF SANDBLASTERS.  
SERIOUSLY INTERESTED IN SUBJECT ADS. FIRM EMPLOYS 20.  
GOOD REPUTATION.  
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APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR  
STOESSEL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Litigation Codes:**  
**Litigation History:**  
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**Office:** ACTION EUR  
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**Original Handling Restrictions:** n/a  
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**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
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**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2649411  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ADS REQUEST - INTERMODAL SALES, INC., NEW YORK, N.Y. THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY B  
**TAGS:** BEXP, GE  
**To:** COM  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009